CHAPTER XLII.

UPON THE HEEL OF THE LAST SCENE THE COSMOPOLITAN ENTERS THE BARBER'S SHOP, A BENEDICTION ON HIS LIPS.

"Bless you, barber!"

Now, owing to the lateness of the hour, the barber had been all alone until within the ten minutes last passed; when, finding himself rather dullish company to himself, he thought he would have a good time with Souter John and Tam O'Shanter, otherwise called Somnus and Morpheus, two very good fellows, though one was not very bright, and the other an arrant rattlebrain, who, though much listened to by some, no wise man would believe under oath.

In short, with back presented to the glare of his lamps, and so to the door, the honest barber was taking what are called cat-naps, and dreaming in his chair; so that, upon suddenly hearing the benediction above, pronounced in tones not unangelic, starting up, half awake, he stared before him, but saw nothing, for the stranger stood behind. What with cat-naps, dreams, and bewilderments, therefore, the voice seemed a sort of spiritual manifestation to him; so that, for the moment, he stood all agape, eyes fixed, and one arm in the air.

"Why, barber, are you reaching up to catch birds there with salt?"

"Ah!" turning round disenchanted, "it is only a man, then."

"Only a man? As if to be but a man were nothing. But don't be too sure what I am. You call me man, just as the townsfolk called the angels who, in man's form, came to Lot's house; just as the Jew rustics called the devils who, in man's form, haunted the tombs. You can conclude nothing absolute from the human form, barber."

"But I can conclude something from that sort of talk, with that sort of dress," shrewdly thought the barber, eying him with regained self-possession, and not without some latent touch of apprehension at being alone with him. What was passing in his mind seemed divined by the other, who now, more rationally and gravely, and as if he expected it should be attended to, said: "Whatever else you may conclude upon, it is my desire that you conclude to give me a good shave," at the same time loosening his neck-cloth. "Are you competent to a good shave, barber?"

"No broker more so, sir," answered the barber, whom the business-like proposition instinctively made confine to business-ends his views of the visitor.

"Broker? What has a broker to do with lather? A broker I have always understood to be a worthy dealer in certain papers and metals."

"He, he!" taking him now for some dry sort of joker, whose jokes, he

being a customer, it might be as well to appreciate, "he, he! You understand well enough, sir. Take this seat, sir," laying his hand on a great stuffed chair, high-backed and high-armed, crimson-covered, and raised on a sort of dais, and which seemed but to lack a canopy and quarterings, to make it in aspect quite a throne, "take this seat, sir."

"Thank you," sitting down; "and now, pray, explain that about the broker. But look, look--what's this?" suddenly rising, and pointing, with his long pipe, towards a gilt notification swinging among colored fly-papers from the ceiling, like a tavern sign, "No Trust?" "No trust means distrust; distrust means no confidence. Barber," turning upon him excitedly, "what fell suspiciousness prompts this scandalous confession? My life!" stamping his foot, "if but to tell a dog that you have no confidence in him be matter for affront to the dog, what an insult to take that way the whole haughty race of man by the beard! By my heart, sir! but at least you are valiant; backing the spleen of Thersites with the pluck of Agamemnon."

"Your sort of talk, sir, is not exactly in my line," said the barber, rather ruefully, being now again hopeless of his customer, and not without return of uneasiness; "not in my line, sir," he emphatically repeated.

"But the taking of mankind by the nose is; a habit, barber, which I sadly fear has insensibly bred in you a disrespect for man. For how, indeed, may respectful conceptions of him coexist with the perpetual

habit of taking him by the nose? But, tell me, though I, too, clearly see the import of your notification, I do not, as yet, perceive the object. What is it?"

"Now you speak a little in my line, sir," said the barber, not unrelieved at this return to plain talk; "that notification I find very useful, sparing me much work which would not pay. Yes, I lost a good deal, off and on, before putting that up," gratefully glancing towards it.

"But what is its object? Surely, you don't mean to say, in so many words, that you have no confidence? For instance, now," flinging aside his neck-cloth, throwing back his blouse, and reseating himself on the tonsorial throne, at sight of which proceeding the barber mechanically filled a cup with hot water from a copper vessel over a spirit-lamp, "for instance, now, suppose I say to you, 'Barber, my dear barber, unhappily I have no small change by me to-night, but shave me, and depend upon your money to-morrow'--suppose I should say that now, you would put trust in me, wouldn't you? You would have confidence?"

"Seeing that it is you, sir," with complaisance replied the barber, now mixing the lather, "seeing that it is you sir, I won't answer that question. No need to."

"Of course, of course--in that view. But, as a supposition--you would have confidence in me, wouldn't you?"

"Why--yes, yes."

"Then why that sign?"

"Ah, sir, all people ain't like you," was the smooth reply, at the same time, as if smoothly to close the debate, beginning smoothly to apply the lather, which operation, however, was, by a motion, protested against by the subject, but only out of a desire to rejoin, which was done in these words:

"All people ain't like me. Then I must be either better or worse than most people. Worse, you could not mean; no, barber, you could not mean that; hardly that. It remains, then, that you think me better than most people. But that I ain't vain enough to believe; though, from vanity, I confess, I could never yet, by my best wrestlings, entirely free myself; nor, indeed, to be frank, am I at bottom over anxious to--this same vanity, barber, being so harmless, so useful, so comfortable, so pleasingly preposterous a passion."

"Very true, sir; and upon my honor, sir, you talk very well. But the lather is getting a little cold, sir."

"Better cold lather, barber, than a cold heart. Why that cold sign? Ah, I don't wonder you try to shirk the confession. You feel in your soul how ungenerous a hint is there. And yet, barber, now that I look into

your eyes--which somehow speak to me of the mother that must have so often looked into them before me--I dare say, though you may not think it, that the spirit of that notification is not one with your nature. For look now, setting, business views aside, regarding the thing in an abstract light; in short, supposing a case, barber; supposing, I say, you see a stranger, his face accidentally averted, but his visible part very respectable-looking; what now, barber--I put it to your conscience, to your charity--what would be your impression of that man, in a moral point of view? Being in a signal sense a stranger, would you, for that, signally set him down for a knave?"

"Certainly not, sir; by no means," cried the barber, humanely resentful.

"You would upon the face of him----"

"Hold, sir," said the barber, "nothing about the face; you remember, sir, that is out of sight."

"I forgot that. Well then, you would, upon the back of him, conclude him to be, not improbably, some worthy sort of person; in short, an honest man: wouldn't you?"

"Not unlikely I should, sir."

"Well now--don't be so impatient with your brush, barber--suppose that honest man meet you by night in some dark corner of the boat where his face would still remain unseen, asking you to trust him for a shave--how then?"

"Wouldn't trust him, sir."

"But is not an honest man to be trusted?"

"Why--why--yes, sir."

"There! don't you see, now?"

"See what?" asked the disconcerted barber, rather vexedly.

"Why, you stand self-contradicted, barber; don't you?"

"No," doggedly.

"Barber," gravely, and after a pause of concern, "the enemies of our race have a saying that insincerity is the most universal and inveterate vice of man--the lasting bar to real amelioration, whether of individuals or of the world. Don't you now, barber, by your stubbornness on this occasion, give color to such a calumny?"

"Hity-tity!" cried the barber, losing patience, and with it respect;
"stubbornness?" Then clattering round the brush in the cup, "Will you be shaved, or won't you?"

"Barber, I will be shaved, and with pleasure; but, pray, don't raise your voice that way. Why, now, if you go through life gritting your teeth in that fashion, what a comfortless time you will have."

"I take as much comfort in this world as you or any other man," cried the barber, whom the other's sweetness of temper seemed rather to exasperate than soothe.

"To resent the imputation of anything like unhappiness I have often observed to be peculiar to certain orders of men," said the other pensively, and half to himself, "just as to be indifferent to that imputation, from holding happiness but for a secondary good and inferior grace, I have observed to be equally peculiar to other kinds of men. Pray, barber," innocently looking up, "which think you is the superior creature?"

"All this sort of talk," cried the barber, still unmollified, "is, as I told you once before, not in my line. In a few minutes I shall shut up this shop. Will you be shaved?"

"Shave away, barber. What hinders?" turning up his face like a flower.

The shaving began, and proceeded in silence, till at length it became necessary to prepare to relather a little--affording an opportunity for resuming the subject, which, on one side, was not let slip.

"Barber," with a kind of cautious kindliness, feeling his way, "barber, now have a little patience with me; do; trust me, I wish not to offend. I have been thinking over that supposed case of the man with the averted face, and I cannot rid my mind of the impression that, by your opposite replies to my questions at the time, you showed yourself much of a piece with a good many other men--that is, you have confidence, and then again, you have none. Now, what I would ask is, do you think it sensible standing for a sensible man, one foot on confidence and the other on suspicion? Don't you think, barber, that you ought to elect? Don't you think consistency requires that you should either say 'I have confidence in all men,' and take down your notification; or else say, 'I suspect all men,' and keep it up."

This dispassionate, if not deferential, way of putting the case, did not fail to impress the barber, and proportionately conciliate him.

Likewise, from its pointedness, it served to make him thoughtful; for, instead of going to the copper vessel for more water, as he had purposed, he halted half-way towards it, and, after a pause, cup in hand, said: "Sir, I hope you would not do me injustice. I don't say, and can't say, and wouldn't say, that I suspect all men; but I do say that strangers are not to be trusted, and so," pointing up to the sign, "no trust."

"But look, now, I beg, barber," rejoined the other deprecatingly, not presuming too much upon the barber's changed temper; "look, now; to say

that strangers are not to be trusted, does not that imply something like saying that mankind is not to be trusted; for the mass of mankind, are they not necessarily strangers to each individual man? Come, come, my friend," winningly, "you are no Timon to hold the mass of mankind untrustworthy. Take down your notification; it is misanthropical; much the same sign that Timon traced with charcoal on the forehead of a skull stuck over his cave. Take it down, barber; take it down to-night. Trust men. Just try the experiment of trusting men for this one little trip. Come now, I'm a philanthropist, and will insure you against losing a cent."

The barber shook his head dryly, and answered, "Sir, you must excuse me.

I have a family."